

# CONTENT OF THE COURSE

## Training 1

### *How to Decide Product Mix*

This Training Consists of 3 Videos and a Document Template on doing a Survey to Decide your

#### **Product Mix:**

**Video:-** Survey Part 1 – *How to do Survey of Market with Minimum Cost*

**Video:-** Survey Part 2 – *How to find ISI License Status of your Competitors*

**Video:-** Survey Part 3 – *How to Interpret Survey Results & Decide your ultimate Product Mix.*

- **Documents:** Excel Sheet to enter results into.
- **Audio MP3** of the Video Training

## Training 2

### *How to Analyse Water & Do Water Testing*

This training consists of a **Video** which will educate you on:-

1. *How to Check & Test the Available Water WITHOUT going to a Laboratory*
2. *How to check the available quantity of water – whether it is sufficient or not.*

- **Documents:** Ideal TDS Level Reference Chart
- Blank Chart to record **TDS** for your Water Sample
- Blank Chart to record your **Water Availability**
- **Audio MP3** of the Video Training

## Training 3

### *How to Specify Machinery to Suppliers*

This Training consists of a **Video** Training ‘*How to calculate your Plant Capacity and specifying the machinery to the market suppliers for giving estimates*’.

- **Documents :** Machinery Flow Chart
- **Dimensions Chart**
- 10-Point Checklist to *shortlist Suppliers*
- List of *Category-wise Sorted Suppliers*
- **Audio MP3** of the Video Training

## Training 4

## ***How to Prepare the Machinery Chart***

This Training consists of a **Video** Training on '**How you can prepare your final Machinery Chart from the details collected from Market**'. It also has detailed Machinery Specifications we use.

- **Documents:** Excel Sheet Template for Machinery Chart
- **Detailed Specifications for 1000, 2000 & 5000 LPH Ideal Plant.**
- **Audio MP3** of the Video Training

## ***Training 5***

### ***How to prepare your Plant Layout yourself***

This training consists of a **Video** Training on '**How you can prepare your Plant Layout**'. This decides actually how much Shed & Open Area you require.

- **Documents:** Sample Plant Layout
- **Audio MP3** of the Video Training

## ***Training 6***

### ***How to get Other Quotes besides Machinery***

This Training has a **video** Training '**To educate you on what are the other cost elements besides your Plant specific machines and how you can get estimates for those**'.

**Documents:** Blank Excel Sheet to enter Other Elements  
**Audio MP3** of the Video Training

## ***Training 7***

### ***How to Carry out Pre Plant Inspection***

This training consists of a **Video** Training '**To train you on how to check & finally verify the plant location prior to establishment**'. This is also helpful in inspecting an Old Plant as well. It also consists of the report templates we use.

It also has **a full set of ISI Files on the BIS portal.**

- **Documents:** Inspection Report Template
- **Observations Template**
- **ISI Files** ( 14 Files Set)
- **Audio MP3** of the Video Training

## **Training 8**

### **Preparing Financial Projection**

*This Training Consists of a Video Training on preparing Financial Projections with the help of details collected and a Sample Project Report Supplied along with the list of other documents required.*

*Documents : Required Docs for Project Finance  
Required Docs for BIS, Trademark , Pollution Board etc  
Sample Project Report for 2000 LPH (With & Without Watermark)  
Profit Margin Sheet with Cost of Production  
Audio MP3 of the Video Training*

## **Training 9**

### **Using Mind Map Technique for Planning & Tracking Activities**

*This Training consists of a Video Training on how Mind Mapping helps you to Plan your Tasks & monitor them for timely execution.*

*Documents : Audio MP3 of the Video Training*

## **Training 10**

### **Project Execution**

*This Training Consists of a Software to schedule activities during the whole project cycle. It is an excel based software, you just enter date of commencement & the software does the rest. A Training Video is also included in the pack on how to use the software. In addition, a set of templates to deal with contractors.*

*Documents : Work for Hire Agreement Template  
Execution Plan for Plant Owners  
Execution Plan Excel Based Software*

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## **This Course is for Whom ?**

- For People who are starting their Packaged Drinking Plants
- For Turn Key Suppliers [They can use the same content]
- For Training Institutes, Management Consultants.